

## DEAR MOST VALUED SUPPORTERS OF HOPE,

Your presence here tonight is a statement of how much our community means to you. We are eternally grateful for your support. With your previous support we have been able to assist nearly 10,000 people each year with a variety of challenges including mental health, substance use disorder and of course, homelessness. Your generosity has contributed to our ability to focus on the most serious gap we find here in Sacramento as well as all of California. The lack of affordable housing has been the single biggest factor in our ability as a community to end homelessness.

Hope Cooperative is about bringing **HOPE** to people who are often hopeless. That hope comes in many forms from outreach, to case management to crisis intervention to permanent supportive housing to mental health and substance abuse treatment. These interventions are proven to work, they work because they allow a person to become stable enough to focus on not only their challenges but their strengths. Having someone you trust to support you on your journey can make ALL the difference.

With your support, we are focused on closing the gap by creating more units of permanent supportive housing. Working with our partners at Jamboree Housing, Excelerate Housing Group, EPO Development and others, including some projects of our own, we are poised to add over 300 units of this desperately needed housing and services in the next 3 years.

Hope can be finally finding a permanent place to call home.

Thank you for being here with us tonight to help us create real solutions. We can't do this without you.

Sincerely,

A handwritten signature in purple ink, appearing to read "Erin Johansen".

Erin Johansen, CEO